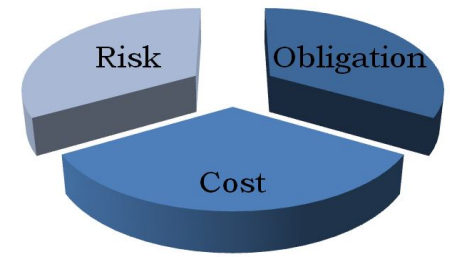


# Inco Terms 2010



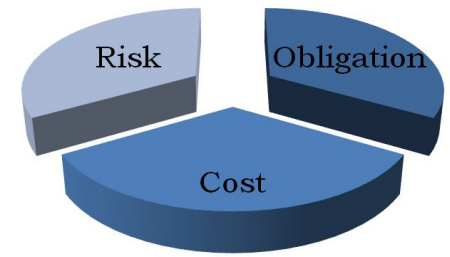
Applicable For All Types of Transportation

Seller	Carrier	Port of Loading Terminal, Customs	Port of Loading Alongside Ship	On Board Ship	Named Port of Discharge	Named Terminal	Named Place	Customs	Buyer
EXW Ex Works									
FCA Free Carriage									
CPT Carriage Paid To									
CIP Carriage & Insurance Paid to									
DAP Delivered at Place									
DAT Delivered at Terminal									
DDP Delivered Duty Paid									

Seller's Expense   
 Seller's Risk   
 Compulsory Insurance by Seller 

Buyer's Expense   
 Buyer's Risk 

# Inco Terms 2010



Applicable For Sea and Inland Water Transportation

Seller	Carrier	Port of Loading Terminal, Customs	Port of Loading Alongside Ship	On Board Ship	Named Port of Discharge	Named Terminal	Named Place	Customs	Buyer
FAS Free Alongside Ship									
FOB Free on Board									
CFR Cost and Freight									
CIF Cost Insurance and Freight									

Seller's Expense   
 Seller's Risk   
 Compulsory Insurance by Seller 

Buyer's Expense   
 Buyer's Risk 